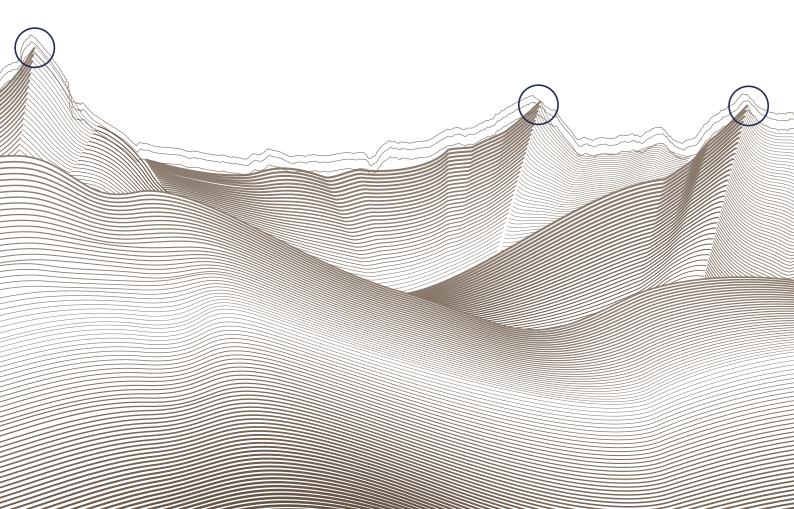


### **Banca del Sempione**

Private Banking that makes the difference





www.bancasempione.ch

# Solidity, tradition and innovation at your service.

WELCOME Message from **Our General Manager** 

Welcome to the Private Banking of Banca del Sempione Group!

Yesterday, as today, our main goal is to meet the financial needs of our clients by carefully studying their peculiarities to create highly personalized solutions. **Solidity, tradition, independence, culture, common sense, and trust** represent the essence of our institution, and it is through the constant application of these principles that we are able to achieve our daily objectives.

Banca del Sempione Group consists of **people**, and it is precisely for people that we work. For this reason, we are committed to building a lasting and solid relationship with the client, based on transparency. In a constantly evolving financial environment, our commitment is to ensure careful, prudent, and sustainable wealth management.

By choosing the Private Banking of Banca del Sempione Group, our clients rely on a **financial partner composed of a team of professionals** dedicated to quality research and service innovation, guaranteed by an international network built over 60 years of activity.

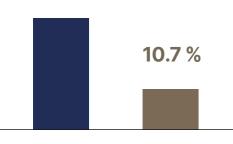
Stefano Rogna General Manager

#### **Financial strength**

CET1 Ratio 2024

**Leverage Ratio** 2024

30.0%



Banca del Minimum required Sempione Group by the regulator (FINMA) 17.1%



3.0 %

Banca del Minimum required Sempione Group by the regulator (FINMA)

#### Supervising authorities











#### Organizational structure

Number of countries in which Banca del Sempione Group is present

Year of foundation of Banca del Sempione

1960

#### **Employees**



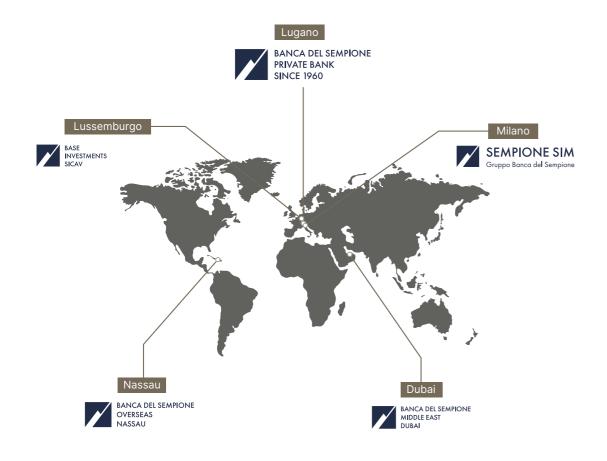
<sup>\*</sup> The data refer to the Annual Report 2024



HISTORY

## Our journey started in Lugano

We were founded in Lugano (Switzerland) in 1960 on the initiative of Commendator Pier Alberto Donelli and a group of entrepreneur friends, joined over the years by the Gattei and Danisi families. Since then, we have grown, carving out a space of excellence in the Swiss Private Banking. We have expanded our presence internationally by opening new offices in Milan, Luxembourg, Nassau, and Dubai. Our vision, rooted in Swiss banking tradition but always open to innovation, has allowed us to approach our clients around the world, offering personalized and high-quality financial services.



**OUR VALUES** 

## **Everything starts** with Trust

For us, the greatest value is trust, built on a solid foundation of listening and understanding the needs of each client. Trust is created by combining transparency, consistency, honesty, and reliability in the actions that each of our employees carries out daily. And it is precisely thanks to this constant work that we are able to have loyal customers who actively choose to remain by our side.



The principles of common sense, confidentiality, and risk management are foundational pillars of our banking culture and guide us every day in our work.





Sempione SIM is active in wealth management and personalized advice, in addition to offering services for the buying and selling of financial instruments, acceptance and execution of orders, and placement of financial products. It is a lean Italian entity capable of creating tailor-made investment strategies. The goal is optimal portfolio management that reflects the specific needs and objectives of each investor.



Base Investments SICAV, based in Luxembourg, represents the Group's product factory. Within Base, we find a diversified range of award-winning funds characterized by investment strategies focused on capital protection on one hand and value generation for investors in the medium to long term on the other.



Banca del Sempione (Overseas) was established in 2000 in Nassau, and is 100% controlled by the Swiss parent company. It represents a reliable alternative for asset management in the Bahamas archipelago, providing international experience, expertise and services for investments across generations. Thanks to its geographical location, Banca del Sempione (Overseas) also provides privileged support to the entire Latin American region.



Inaugurated in 2024, the Dubai affiliate is the latest to join the Group, allowing us to extend our expertise in wealth management and financial planning to the Middle Eastern market. The goal of Banca del Sempione (Middle East) remains the same: to satisfy clients through personalized solutions, a result of the Swiss banking excellence that distinguishes the Group to which it belongs.

#### On the left:

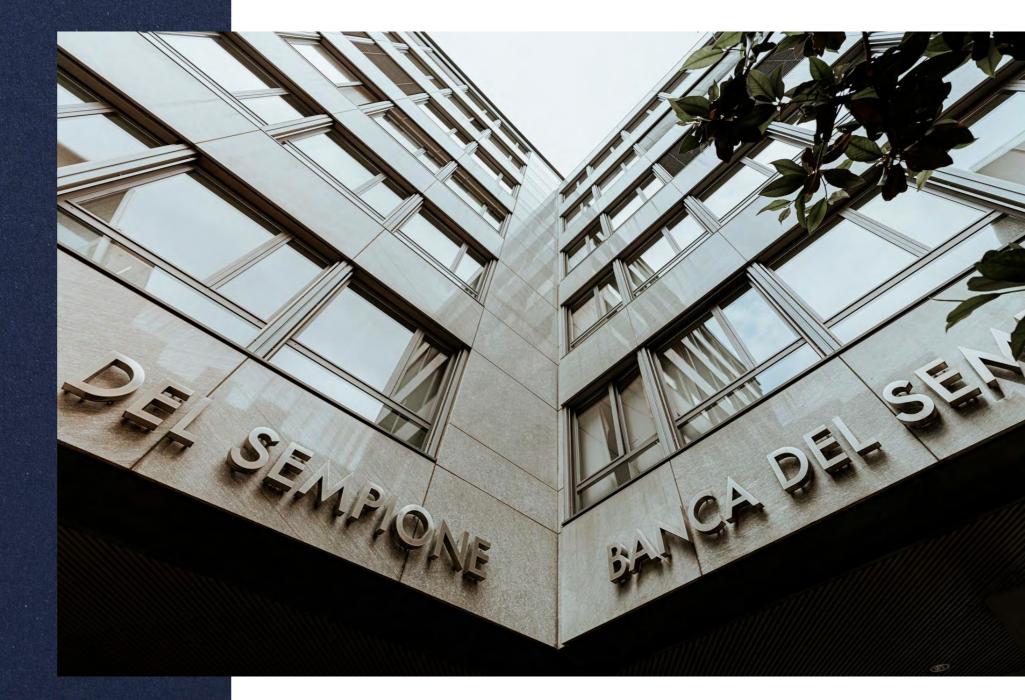
Mount Brè of Lugano, Switzerland.



SERVICES

## Personalized solutions to meet all your needs

We have been experts in wealth management for over 60 years. We utilize the latest available technologies to stay up-to-date, while following a methodology that has allowed us to ensure solidity for our institution and our clients' assets.



#### Next page:

## **Discretionary Mandates**

Through our Discretionary mandates, we offer you the opportunity to entrust your wealth to expert hands, capable of navigating financial markets with wisdom and prudence. Whether you opt for our "Multi-Line" solution, which allows you to diversify your investments based on specific criteria, or you prefer a fully customized management, our goal is to maximize your returns while respecting the agreed risk profile.

## **Advisory Mandate**

Our process begins with listening carefully to your needs: we take the necessary time to get to know your story and understand your perspectives and goals. Moreover, as an independent Bank, we select financial solutions and products with no restrictions, so that we can offer you the best that the market has to offer.

## **Execution** Only

If you are an experienced investor with clear ideas, what you need is freedom and autonomy. Our Execution Only solution is the right one for you. In any case, we'll still stand by your side to monitor your portfolio and draw your attention to any risks and situations that require full understanding.

## Financing Solutions

Our financing solutions are designed to adapt to a variety of needs, offering you flexible and competitive tools. From traditional mortgages to Lombard credit (where the guarantee is based on your securities portfolio) we are committed to finding the most suitable solution to support your personal and professional projects, guaranteeing you fast response times and favorable conditions.



## Additional Services

The excellence of our service extends beyond financial management. From legal, tax and inheritance advisory, essential in a constantly evolving regulatory landscape, to e-banking services and digital solutions, in addition to the exclusive advice in the art sector for those interested in investing or seeking simple consultancy. We are your reliable partner for every need.



CLIENTS

## Dedicated to you, every day



#### **PRIVATE CLIENTS AND FAMILIES**

Our priority is people. For this reason, we dedicate ourselves to actively listening to your stories, to build financial strategies together that reflect your desires and expectations. Our relationship with you is never static: it evolves according to the stages of your life, ensuring constant and personalized support.

#### **BUSINESSES AND INSTITUTIONAL CLIENTS**

Businesses and institutions find with us a strategic ally for the management of their financial complexities. We offer tailor-made solutions for the management of forex and interest rate risk, as well as liquidity needs, through specialized advice.

#### **EXTERNAL ASSET MANAGERS**

We recognize the value of the work of external asset managers and offer them advanced digital tools and constant support. Our platform provides access to a wide range of financial products, ensuring fast execution and detailed reporting services for effective customer management.

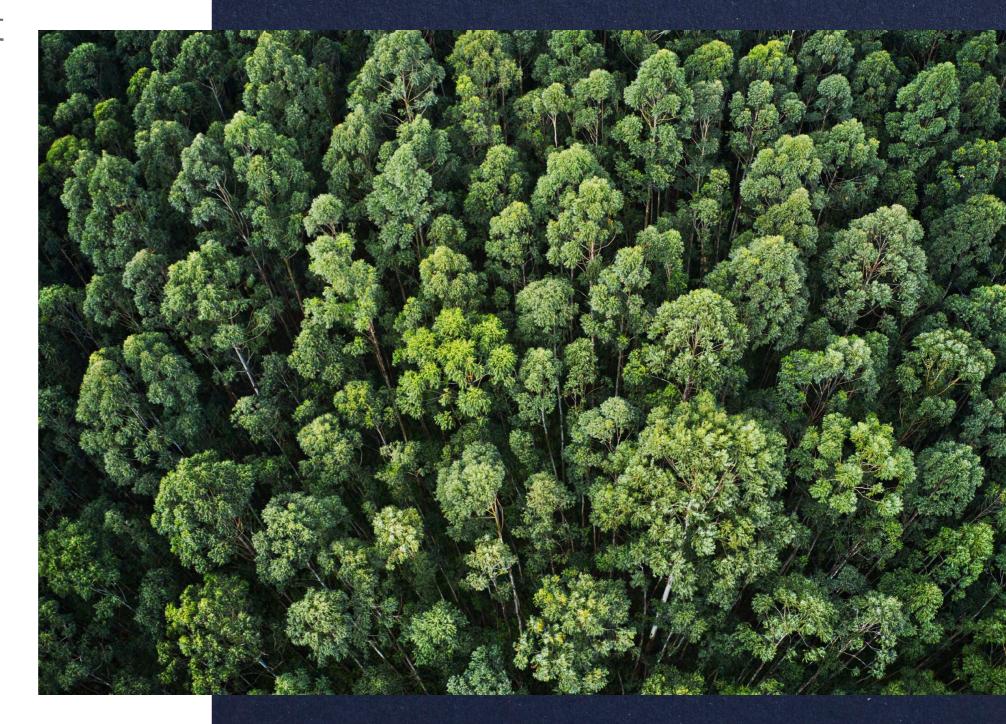




SUSTAINABILITY

## Our vision of Sustainability: A cross-cutting commitment

For us, "sustainability" means developing our economic activities while preserving the well-being of future generations. Based on this belief, we created the Green Division in 2020, a division dedicated to developing and strengthening sustainability in every aspect of our work. For us, sustainability is not a standalone issue but a cross-cutting element in every business activity.



#### Next page:

Aerial view of the Amazon rainforest, an invaluable natural heritage, Brazil.

## Sustainability at Banca del Sempione



#### **Environmental Impact Reduction**

- We invest in renewable energy
- We promote the use of public transportation
- We encourage the purchase of electric or hybrid vehicles
- We ensure the recycling of produced PET, with certification of the process



#### **Sustainable Finance**

- We have set up a committee dedicated to ESG standards within our organization
- We rely on data provided by MSCI ESG Manager for our analyses
- We have adopted both exclusion and "best-in-class" policies for our investments



#### **Healthy Work Environment**

- We guarantee access to green spaces, such as our "edible" garden
- We offer fresh fruit, corporate benefits platforms and financial incentives for green mobility
- We promote work flexibility, including the option of smart working



#### Respect for the Principles of Diversity, Equity, and Inclusion

- We adopt merit-based recruitment and promotion policies
- We regularly obtain Fair-on-Pay certification
- We ensure the use of inclusive language in all our communication



#### **Community Support**

- We sponsor young sports talents
- We support community projects
- We donate part of the revenues from the management of Green Private Solutions to associations working in Switzerland that have a positive impact on the community

# Green Private Solution: positive impact finance

With the Green Private Solution, we offer advice on sustainable investments, going beyond the common practice. We are committed to annually allocating a portion of the proceeds from these solutions to local non-profit organizations, chosen directly by our clients, to actively support the community and demonstrate how finance and sustainability can go hand in hand.



#### Above:

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www.bancasempione.ch

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